

# GUIDE TO COLLECTING DENTAL CROWNS



THIS GUIDE DETAILS EVERYTHING YOU NEED TO KNOW ABOUT HOW, WHAT, AND WHY FOR COLLECTING EXTRACTED DENTAL CROWNS AND PORCELAIN FUSED TO METAL (PFM) CROWNS.



## HOW TO COLLECT YOUR DENTAL CROWNS?

You have probably removed at least a few or thousands dental crowns and PFM crowns in your career. If you are not collecting these crowns, you should be. Many of the dentists and oral surgeons we work with have been throwing them away, especially the “whitish” PFM crowns. They were unaware how valuable the crowns could be. Even more, they weren’t sure which PFM crowns to collect.

Dental crowns (i.e. gold and silver) are easy to spot however PFM crowns can be difficult to determine whether they are valuable enough to keep and collect. PFM or “whitish” crowns, as they are commonly called, can contain precious metals such as gold, palladium and/or platinum. These metals are very valuable. Sometimes you are able to see this metal once you extract the tooth. This makes it easy for you to determine whether to collect. However, there are some PFM crowns that do not contain precious metals. They can be harder to differentiate without sending them into the refinery.



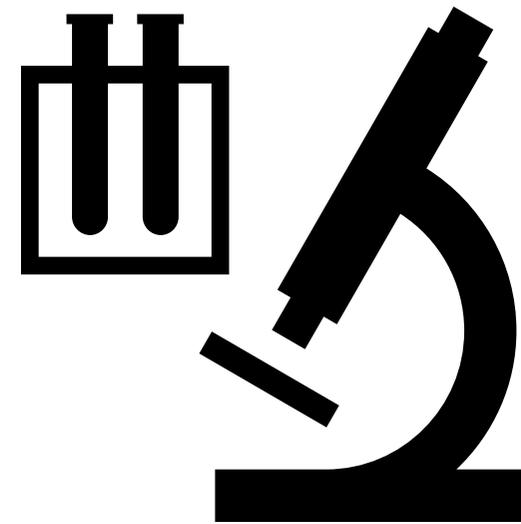


## AS A DENTIST OR ORAL SURGEON...

You should collect all of the dental extractions. A good rule of thumb is to collect everything even in cases where you're unsure if the extraction has precious metals or not. This is especially important for PFM crowns. Depending on the porcelain used, some crowns may not contain precious metals (like chromium) however, many times they do (and it's quite valuable).

Although these are not quite as valuable as a gold crown they still have significant value. How do you know if the PFM crown has precious metals? Well, this isn't something you can tell with the naked eye. Many dentists are unaware if the dental crowns contain precious metals without sending them to a refiner.

- A refiner has the processes in place to test and accurately extract the most precious metals out of the dental crown. This is not true of cash buyers who come into your office. Typically cash buyers pay “pennies on the dollar” on this type of material, and make huge margins for themselves.
- Without an in-house laboratory, they can't give you a definite on a number of precious metals in your crowns. And many times, they tell you “there aren't any precious metals in there” however will turn around and send to us. Taking all of the value that should be going to you. Lots of customers get shortchanged because they are unaware.





# REFINING

*For the Dental Industry*

## WHY YOU SHOULD COLLECT?

These dental extractions provide an additional source of income for your office. Depending on the amount you collect and the precious metals, you could get hundreds and thousands on your return. This additional income can be used for many things.

We do hear many dentists and surgeons say that they give the extractions back to the patients. We actually advise against giving the extracted dental crowns back to the patients – unless they request. Here's why. These dental crowns, whether gold/silver crowns or porcelain fused to metal (PFM) crowns, should not be handed over the patient because a pawnbroker:

- 1). Will not give them anything for the PFM crowns
- 2). Will give them very little on the gold or silver crowns Simple, it isn't worth their time to take them back.

However, I understand if a patient requests them back. I've had dentists and oral surgeons actually collect the dental extractions; send them to refinery, and give the return back to the patient. In my opinion, this is a better option, only if a patient asks for the crowns back.

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- **Cut Out The Middleman.** When you do business with a refiner you are in effect “cutting out the middleman.” Most local cash buyers and pawnshops just turn around and send your dental scrap to refining companies, like us.
  - **An Exact Analysis of Your Dental Scrap** The benefit of working with most refiners is that you will receive the classic fire assay. With Core Scientific, we go a step further with a multi-step process.

REQUEST YOUR COLLECTION CONTAINER



THANK YOU  
FOR YOUR  
TIME.

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